

Annual General Meeting September 2, 2020 Sport Manitoba & Virtually Online





Agenda

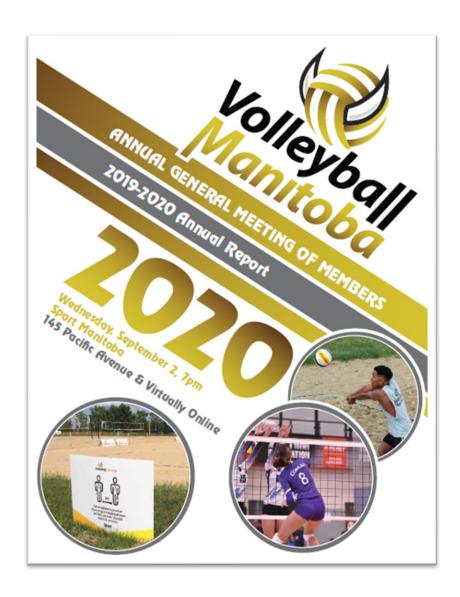




- ✓ Registration
- ✓ Call to Order
- ✓ Notice of Meeting; Statement of Quorum; Approval of Agenda
- ✓ Review/Acceptance of Previous Year Minutes
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- ✓ Program Report & Presentation
- ✓ Financial Report (including acceptance of Financial Statements and Appointment of Auditors)
- ✓ Election of Directors
- ✓ Other Business
- ✓ Adjournment



Program & Committee Report Highlights





Program Highlights

Programs / Operations

- NORCECA Championship Sep 2019
- Fall & Winter Volleyball
- Club Season Cancelled midseason, Adult Leagues end early, U Sport Nationals
- No Provincials, Nationals
- Further COVID Affects:
 - High School Beach Volleyball Championship
 - Annual Awards Banquet
 - Provincial Teams
 - Manitoba Games
 - Super-Spike
 - Beach Leagues truncated





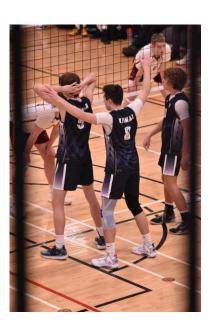
Program Highlights

Programs / Operations

- Return to Play
 - July Outdoor 2vs2 (Beach Leagues begin, training)
 - August Small Group Indoor Training (10 per court)
- Return to Competition & Larger Group Training In the works
 - Fall & Winter School, Adult Leagues, U Sport, MCAC
 - Club Volleyball
 - Early Signing
 - Provincials & Nationals (14U Winnipeg)
 - 2021 Canada Games
 - 2021 Manitoba Games









- Currently both versions of the return to play protocols have been successfully implemented.
- Plans were developed using references from Volleyball Canada, Other Provincial Volleyball Associations, Other Sports in Manitoba and Across the Country and International resources. A lot of communication and dialogue took place and continues took take place with many sport partners.
- Plans were also in line with Provincial Health Guidelines and approved by Provincial Health Authorities:
 - Province of Manitoba Restoring Safe Services Sports Guidelines
 - Province of Manitoba Risk Assessment and Mitigation Tool
- Beach Volleyball 2's format was used in camp/training and competition (leagues, small tournament) settings.
- Indoor Volleyball small group training was used in camp format for Canada Games athletes.
- 204 Volleyball Club and Be The Best You Can Be were 2 summer camp programs that sought sanctioning and offered camps that exclusively followed the approved RTP protocols.



Key Take-aways from implemented RTP:

- Enhanced administrative duties for issuing and collecting waivers and daily declarations.
- Implementing the RTP protocols (specifically cleaning, hygiene and physical distancing) is more effective through the use of an additional staff, volunteer or coach who is tasked with making sure the protocols are followed.
- Coaches will need assistance to implement these protocols on a daily basis.
- It is more work for a coach to plan practices while taking these protocols into consideration.





Next Steps:

- Present a return to play proposal that would allow for the return to 6 on 6 volleyball in a training environment.
- Present guidelines that would allow for a return to 6 on 6 volleyball in a competitive environment.
- These 2 steps would be followed by MHSAA and are a requirement of their Return to School Sport plan.
- Eventually these steps would form the basis of the return of other forms of volleyball (club, adult leagues, etc.)



Challenges:

- •COVID case count is higher now than it was when programming was suspended.
- Assumption of risk with the creation of a Return to Play plan.
- •Introduction of Pandemic Response System.
 - The situation is different in each region of the Province.
- Alignment with Restoring Safe Schools plan.
 - Return to daily education is a top priority. Restoring sports and other extra-curricular activities will be addressed once the schools plan has been implemented.
- •Restoring sports guidelines are somewhat general and have not been updated since June 1.
- •The difference between sanctioned and non-sanctioned programs. Ultimately, guidelines are open to interpretation and a program can choose to do what they like. We do not have the capacity to monitor or enforce compliance.



Next 30 Days:

- Continue to work with other Provincial and National Sport organizations to create a Return to Play document for 6 on 6 indoor volleyball that follows current best practices.
- Continue to dialogue with High School teachers and administrators to monitor the current status of school sports programs and gym use.
- Connect with high school league convenors to discuss what training and competitive opportunities can be created.
- We are committed to finding a safe way to have a volleyball season of some form in fall 2020 and winter 2021.





Finance Report

- √ Fiscal 2019-20 Results
- ✓ Fiscal 2020-21 Budget
- ✓ Acknowledgment of efforts.



Fiscal 2019-20 Operating Results – Statement of Operations

Financial results for fiscal year April 1, 2019 to March 31, 2020 (with prior year comparatives).

	2020	2019	2018	2017
OPERATING FUND				
Operating revenue	***************************************			
Memberships, registrations, entry fees & other	1,145	1,108	1,112	729
Sport Manitoba grants	157	158	181	227
Sport MB Program Funding (Former MLCC)	43	43	43	43
Total revenue	1,345	1,309	1,336	999
Operating expenses	1,342	1,298	1,341	981
Amortization	1	2	-	2
Annual operating excess (deficiency)	2	9	(5)	16
Operating fund balance - OPENING	55	46,	51	35
Operating Fund balance - CLOSING	57	55	46	51



Fiscal 2019-20 Operating Results – Balance Sheet

Financial results as at March 31, 2020 (and prior years).

	2020	2019	2018	2017
Cash & receivables	\$181	\$205	\$234	\$223
[Computer equipment]	1	1	1	-
Accounts payable & unearned revenue	(125)	(151)	(189)	(172)
Current assets - Current Liabilities	\$57	\$55	\$46	\$51

All values in 000's

- ✓ Stable footing continues with Nets Assets at \$56,708
- ✓ Excess equity helps manage seasonal cash flow fluctuations



Fiscal 2019-20 Actuals & 2020-21 Budget

	F2021		F2020	F2020	F2019	F2019	F2018
	Budge	t ,	Actual	Budget	Actual	Budget	Actual
Revenue							
Sport MB Grants	\$ 18	7 \$	156	\$ 160	\$ 158	\$ 159	\$ 181
MLLC & Other Grants	5	9	81	51	81	48	61
Membership Fees	12	8	133	128	128	130	129
Athlete Programs/League fees	33	7	264	305	265	226	229
VM Tournaments	22	4	211	190	168	165	175
VC Tournament	-		-	-	-	-	-
Super-Spike	39	0	385	415	403	493	491
Coaches & Officials Development	1	9	21	18	22	20	18
Recognition/Special Events	2	1	20	20	17	22	22
Marketing/Fundraising/Other	6	3	74	39	67	33	30
Total revenues	1,42	8	1,345	1,326	1,309	1,296	1,336
Expenditures							
Athlete Programs	40	5	358	361	323	283	343
VM Tournaments	20	9	198	170	159	152	168
VC Tournament	-		-	-	-	-	-
Super-Spike	36	5	364	380	386	450	441
Coaching/Officials/Membership Dev.	3	3	32	35	27	36	29
Recognition/Special Events	3	6	36	35	31	38	37
Marketing/Communications	1	4	16	15	15	15	19
Administration	35	0	339	323	358	311	304
Total expenditures	1,41	2	1,343	1,319	1,299	1,285	1,341
Surplus (Deficit)	\$ 1	6 \$	2	\$ 7	\$ 10	\$ 11	\$ (5)



Financial Notes

Fiscal 2019-20 Operating Results

- Annual operating surplus was \$1,734 which was slightly below budget of \$7,100.
 Unrestricted Net Assets changed from \$54,974 to \$56,708.
- Overall receipts from Sport Manitoba Grants were consistent with budget.
- Other Grants/Funders includes \$20,000 from City of Winnipeg for Maple grove sand court expansion. Note that this amount was originally factored into the F2020 budget line for the Summer Series League expenses.
- Membership revenues were slightly up from budget (actual \$132,634 vs budget \$128,000).
- Superspike revenue of \$385,036 less expenses of \$364,058 added a net \$20,978 to Volleyball Manitoba programming, however this was short of our budget of \$35,000 (net).
 This was a result of lower registration, sponsorship and beer garden sales.
- Other revenue included Sale of merchandise of \$53,686 vs budget of \$28,000 (associated costs were \$32,328 vs budget of \$16,000 which are factored in under Administration).



Financial Notes

Fiscal 2020-2021

- Overall, we budgeted for a modest surplus of \$15,750.
- However it is important to note that this budget was developed prior to the COVID suspension of activities and we recognize that our finances will be significantly impacted as a result. As we all navigate through the challenges of COVID-19, Volleyball Manitoba will need to be diligent in managing expenses and try to deliver quality programming with uncertain revenue sources during this time.

Appreciation

The staff of VM should be commended for operating reasonable within budgeted parameters and balancing the day-to-day business of the association with opportunities and challenges occurred during the year. This effort, coupled with the support of Sport Manitoba's finance team, who provide accounting/bookkeeping services for VM, has allowed the Board to receive timely and accurate financial information.







Motions

1. Acceptance of Financial Statements.

Recommend that the financial statements and report be accepted as presented in the 2020 VM Annual Report.

2. Appointment of Auditor.

Recommend that Gislason Tarkownik Peters be appointed as VM's auditors for fiscal 2020-21.

Thank you.









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Annual General Meeting



Thank You!!



